# Section 876 of the Fiscal Year 2019 John S. McCain National Defense Authorization Act

Thoughts, appraisals, ponderings, conjecture, and general crystal ball gazing of **Jonathan Aronie** 

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### **Executive Summary**

Section 876 is a good thing

It is a win-win for the Government and for industry

It will reduce costs, reduce risk, reduce barriers to entry, increase competition, and lower prices

It will reduce IDIQ-level pricing game-playing

It will put another nail in the coffin of the anachronistic and draconian CSPF and PRC

# Applying Section 876 All At Once Will Be Easier

# **Graphic Illustration of Phased-In Approach**

# **Graphic Illustration of All-At-Once Approach**



# Fixed Price Contracts Are BASED ON Hourly Rates



# A Single Schedule Contract Can Accommodate Multiple Pricing Approaches

#### **Multiple Contracts World**



#### **Single Contract World**



# Yes, You Will Have To Update The FAR



# The GSAR Will Need Editing As Well



Price reductions



Transactional data reporting



Evaluations and use of options



Economic Price Adjustments



**Price lists** 



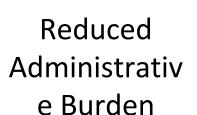
Other

## **GSA Should NOT Request Pricing Information**



## The Expected Dividends Of Section 876







Lower Administrativ e Costs



Reduced Contract Risk



Increased Competition



Lower Prices for Schedule Services



# Thank you.

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